

PACKAGING THE FUTURE

Securing Food, Sustaining Lives

Corporate Briefing Session
For the Half-Year Ended 2025





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Agenda



Company Overview



Key Drivers



Business Overview



Outlook

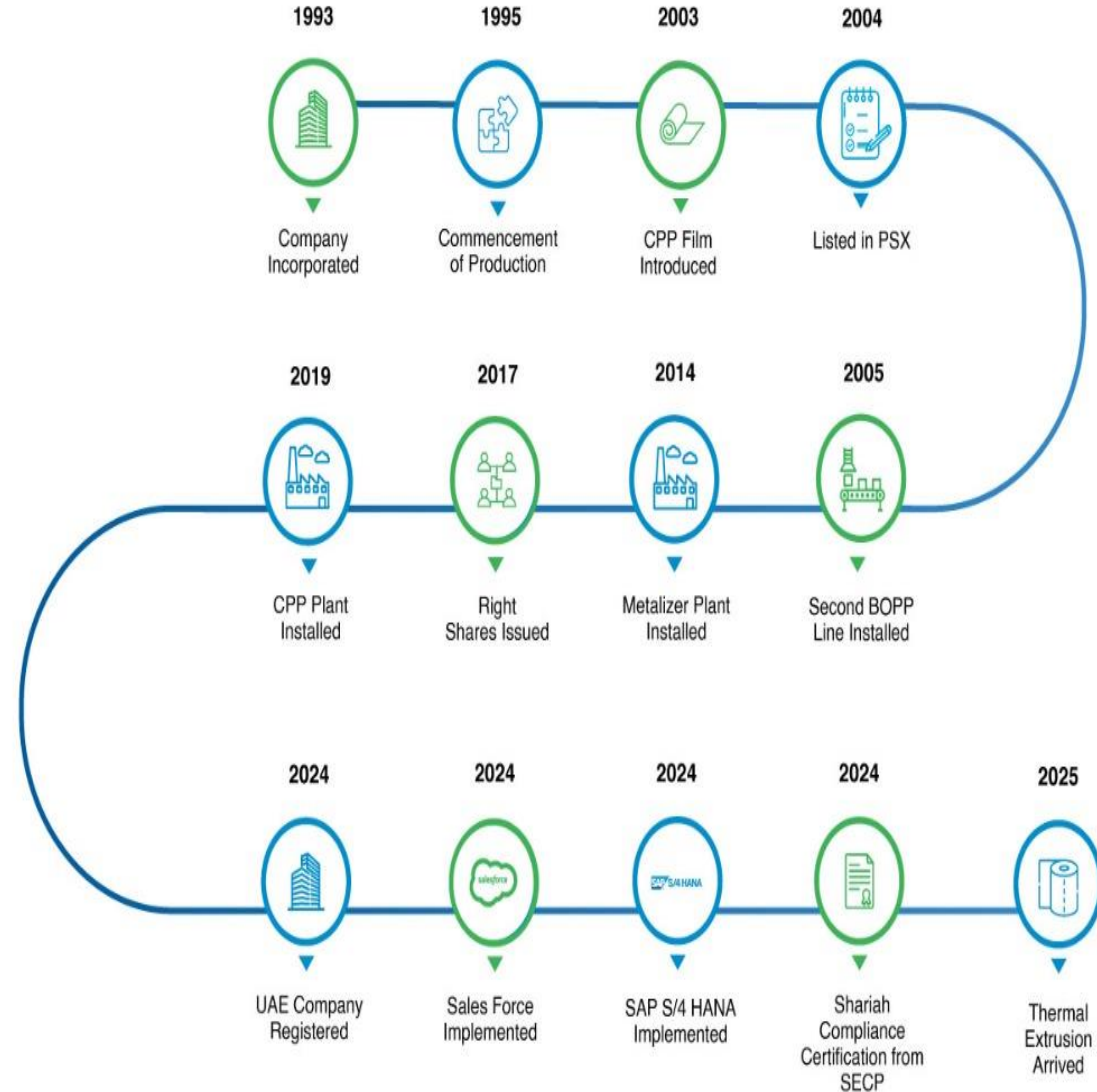


Q&A



Company Overview

Macpac Films Ltd was founded and incorporated in 1993 by Mr. Maqbool Elahi Shaikh, a pioneer in Pakistan's BOPP, CPP, and high-performance lamination films industry, whose contributions to plastic packaging are widely recognized. Our journey over the past three decades reflects our commitment to excellence and growth, grounded in deep industry expertise and continuous innovation.

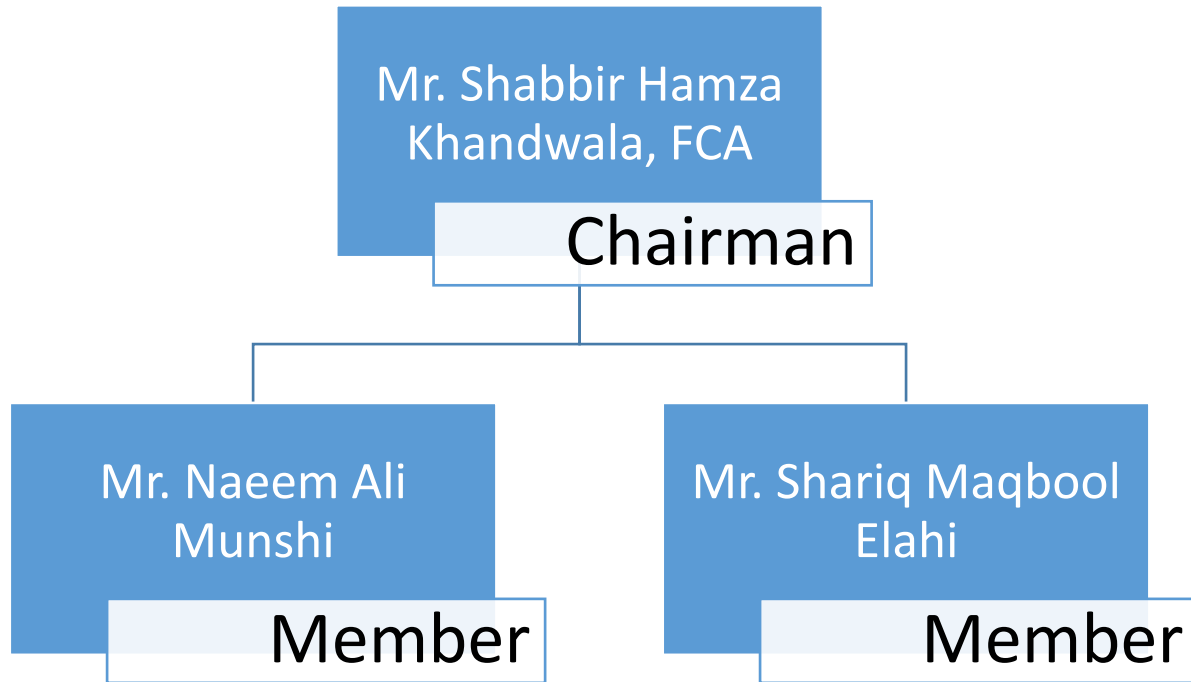


BOARD OF DIRECTORS



Back row from the left: Mr. Shariq Maqbool Elahi (NED), Mr. Ehtesham Maqbool Elahi (MD), Mr. Shabbir Hamza Khandwala (ID), Mr. Najm Ul Hassan (CEO), Mr. Fahad Munshi (NED)
Front row from the left: Mr. Naeem Ali Munshi (Chairman), Ms. Hafsa Abbasy (ID)

Audit Committee



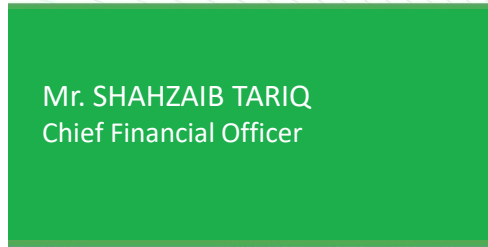
Management & Corporate



Mr. HABIB MAQBOOL ELAHI
Operations Director



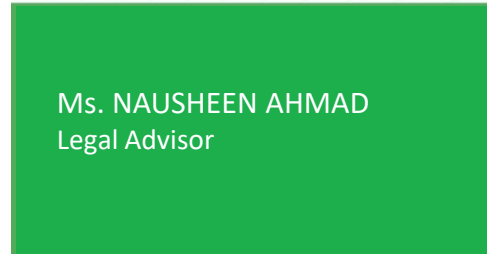
Ms. MUNEEZA KASSIM
Group Chief Financial Officer



Mr. SHAHZAIB TARIQ
Chief Financial Officer



Ms. NAUSHEEN AHMAD
Legal Advisor



Mr. MUHAMMAD FAHAD
Head of Internal Audit



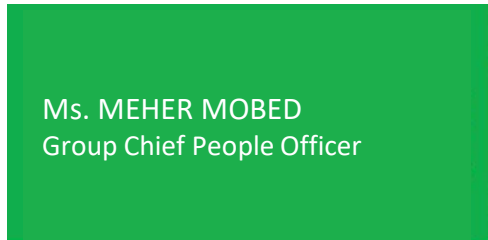
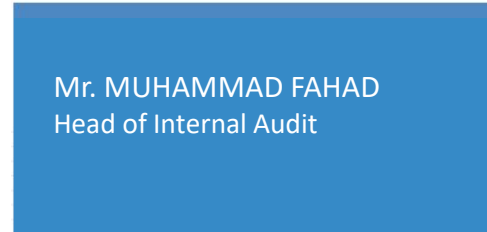
Mr. AQUIL A. KHAN
Company Secretary



Ms. MEHER MOBED
Group Chief People Officer



Mr. HAFEEZ UR REHMAN
Factory Manager



Innovative Film Solutions



**MACPAC
BOPP**



**MACPAC
CPP**

Macpac Films Limited offers a diverse range of high-quality BOPP and CPP films tailored to meet the dynamic needs of various industries. Our products are crafted with precision using advanced technologies and adhere to international standards, making them ideal for a wide array of applications from food packaging to specialty uses.

Multi-Purpose Use

Ideal for food, pharmaceutical, and industrial packaging.

Enhance Barrier Protection

Safeguards products against moisture, gases, UV rays, and odors, extending shelf life.

Eco-Friendly Solutions

Recyclable films designed for sustainable packaging.



Superior Visual Appeal

High gloss and clarity for an attractive product presentation.



BOPP Films

Versatile Applications

Food Packaging:

Suitable for confectionery, biscuits, snacks, tea, and baked goods

Labeling:

High-quality films for opaque and transparent labels.

Specialty Uses:

Ideal for over-wrapping, textile bags, pharmaceutical items, adhesive tapes, and decorative purposes

Product Ranges

- Plain films
- Overwrap films
- Sealable films
- Matte films
- Pearlized, white & metalized films
- Other specialized films

CPP Films

Versatile Applications

Food Packaging:

Used for candies, snacks, and other perishable items. for superior quality and performance.

Sealant Layer:

Provides strong seals in multi-layered packaging structures.

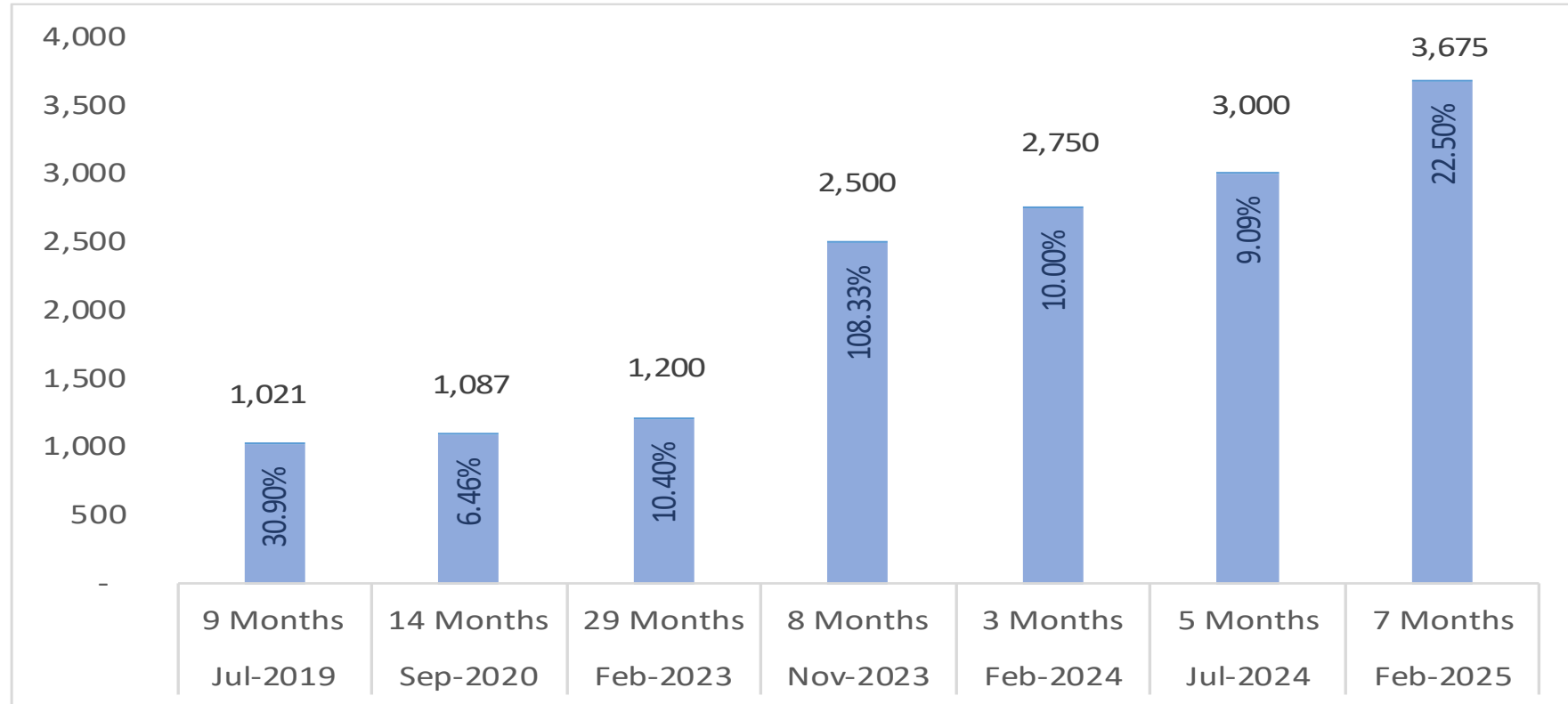
Lamination & Wrapping:

Lamination and wrapping provides strong seals in multi-layered packaging structure.

Product Ranges

- Transparent films
- Opaque/milky films
- Metalized films
- Specialized films

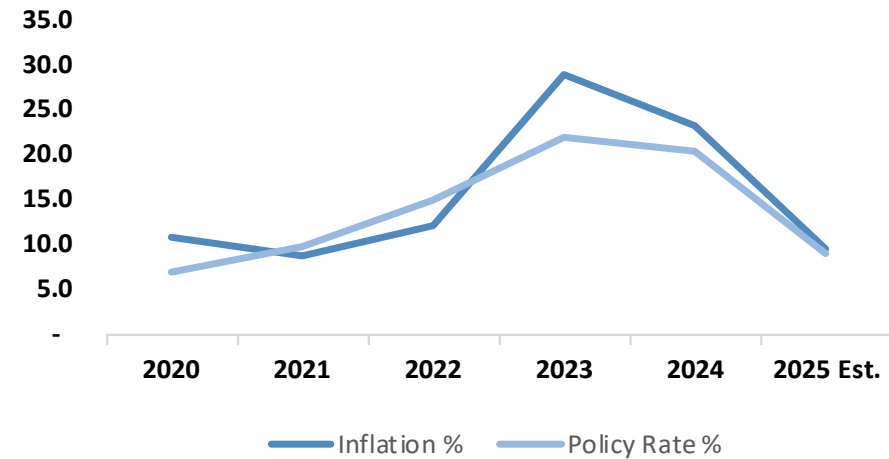
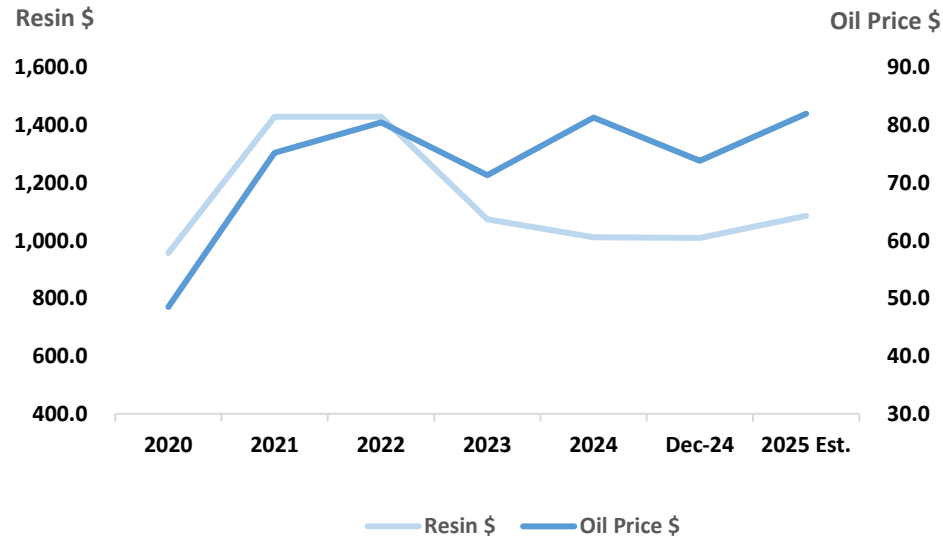
Gas Rates



The Economic Coordination Committee (ECC) of the Cabinet has approved an increase in the gas tariff for captive power plants from Rs. 3,000 per MMBTU to Rs. 3,500 per MMBTU in January 2025 with effect from February 01, 2025. Further levy of 5% also implemented.

Macro Economic Factors - Trend Analysis

| FY | PKR:USD | Oil Price \$ | Resin \$ | Inflation % | Policy Rate % |
|-----------------|---------|--------------|----------|-------------|---------------|
| 2020 | 167.7 | 48.5 | 957.3 | 10.7 | 7.0 |
| 2021 | 157.3 | 75.2 | 1,429.4 | 8.9 | 9.8 |
| 2022 | 204.6 | 80.5 | 1,429.4 | 12.2 | 15.0 |
| 2023 | 286.1 | 71.3 | 1,074.3 | 29.2 | 22.0 |
| 2024 | 278.4 | 81.3 | 1,011.8 | 23.4 | 20.5 |
| Dec-24 | 278.5 | 73.9 | 1,010.0 | 4.1 | 13.0 |
| 2025 Forecasted | 287.0 | 82.0 | 1,086.4 | 9.5 | 9.0 |



Key Business Highlights

Figures in PKR

Financial Highlights



Revenue

HY25 PKR 2.93 Bn
HY24 PKR 2.89 Bn



Profitability

HY25 PKR 11.87 Mn
HY24 PKR 178.31 Mn



EPS

HY25 PKR 0.20
HY24 PKR 3.01



Exports

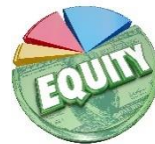
HY25 PKR 12.92 Mn
HY24 PKR 14.02 Mn

Scale



Tax
Contribution

HY25 PKR 609.47 Mn
HY24 PKR 603.01 Mn



Net
Equity

Dec-24 PKR 2.17 Bn
Jun-24 PKR 2.24 Bn



Total
Assets

Dec-24 PKR 4.89 Bn
Jun-24 PKR 4.81 Bn

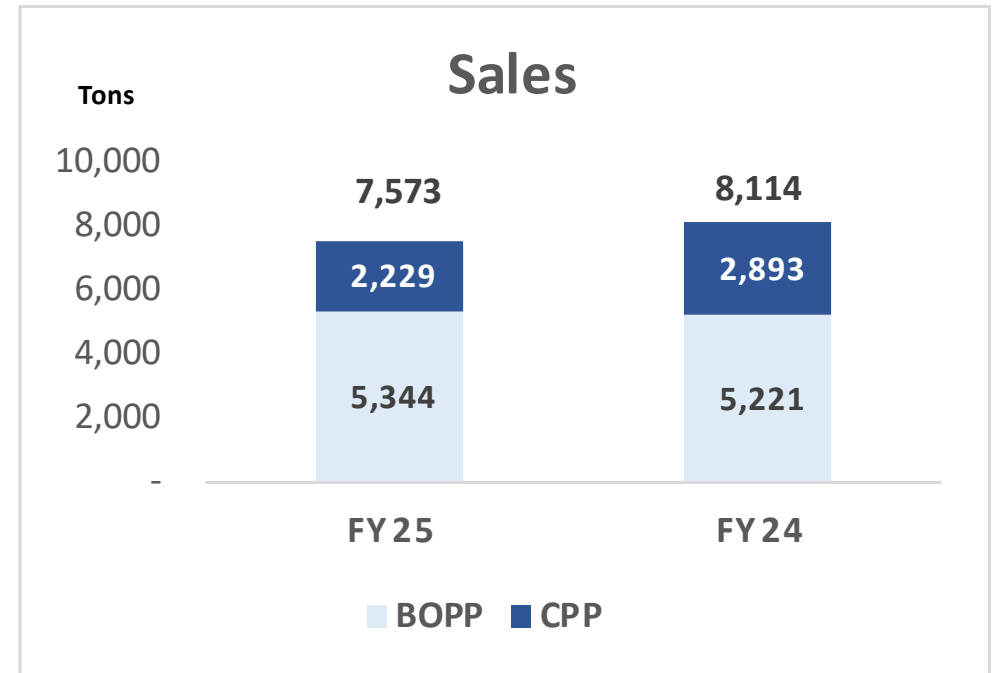
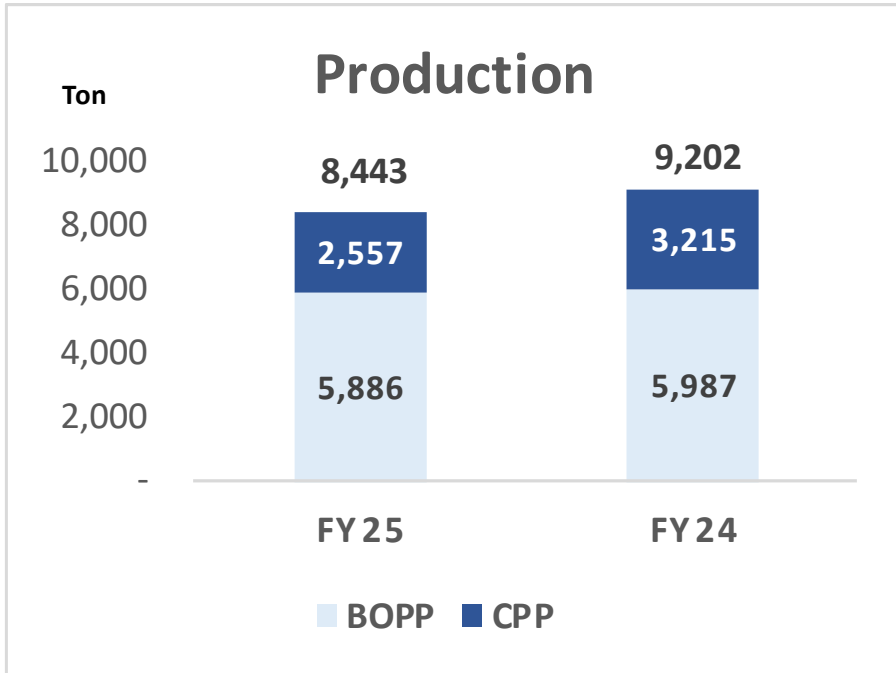


Market
Capitalization

Dec-24 PKR 1.01 Bn
Dec-23 PKR 1.25 Bn



Operational Highlights

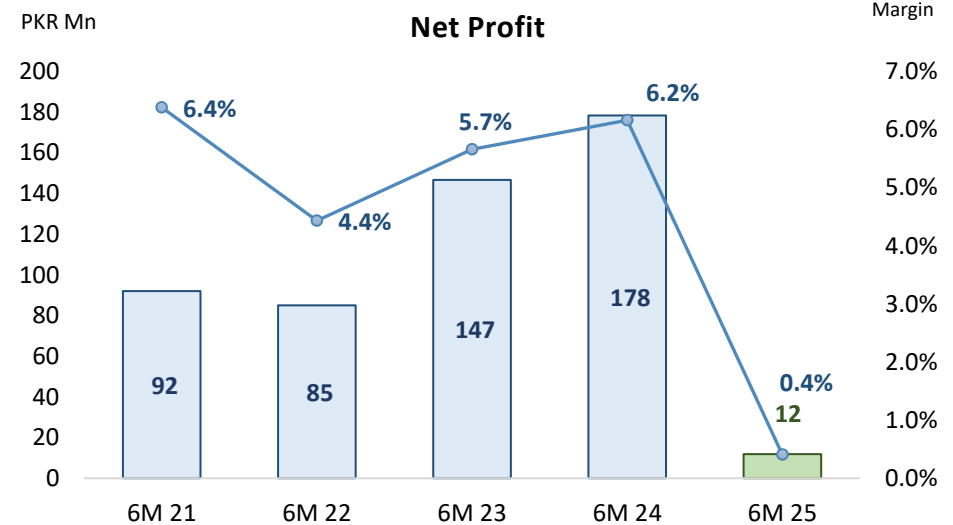
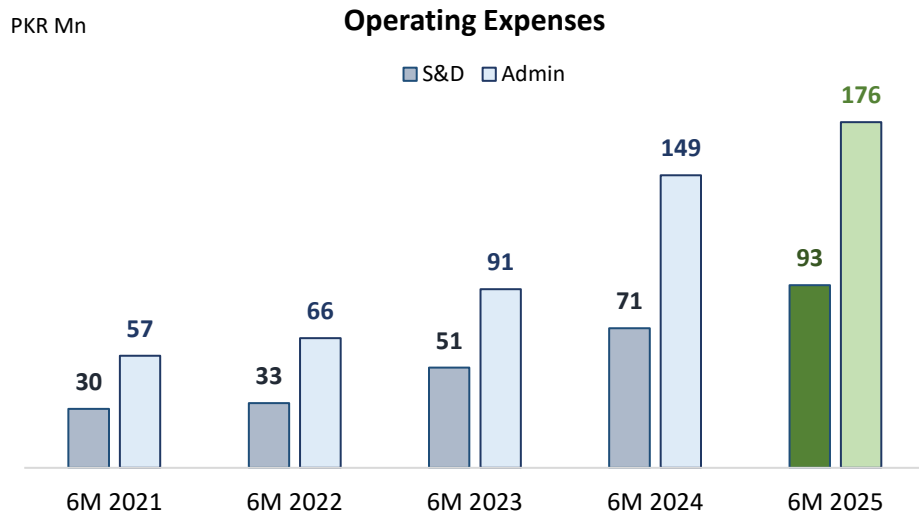
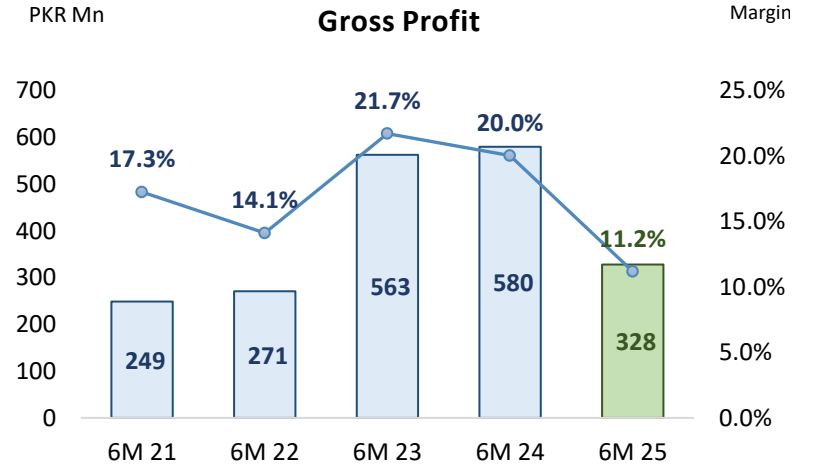
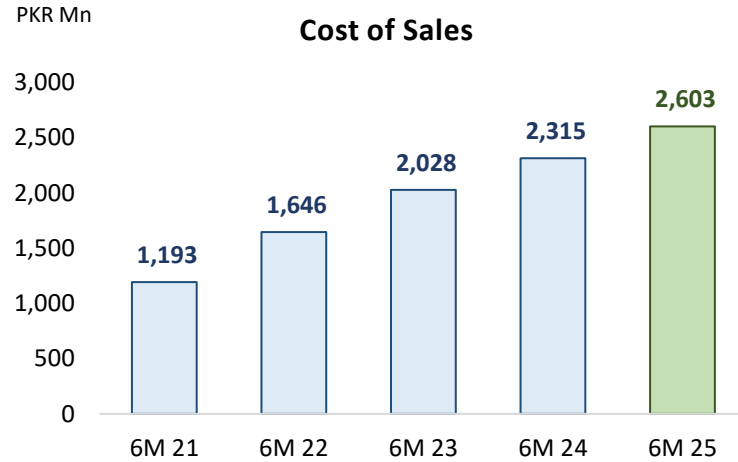
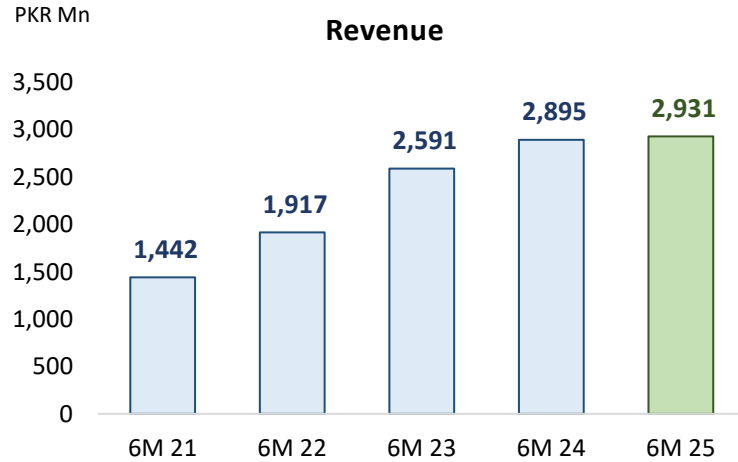




MACPAC
FILMS
INC.

MACFL – Half Years Financials at a Glance

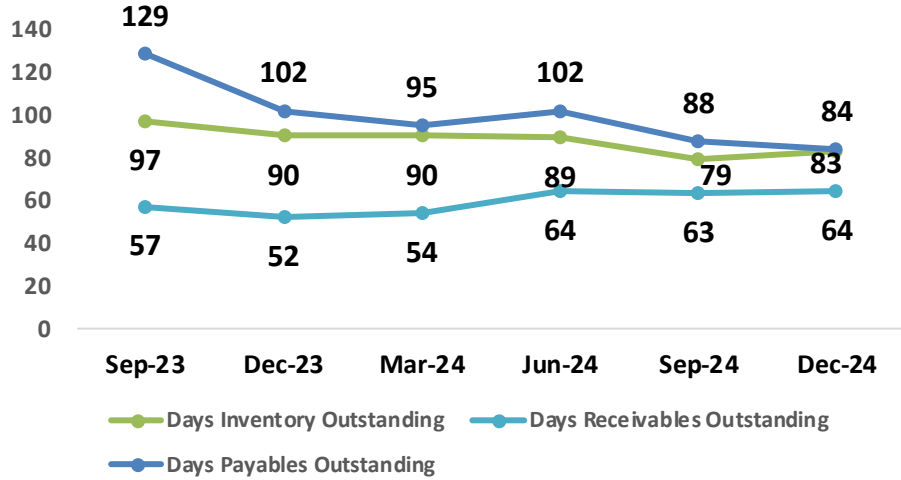
Figures in PKR Million



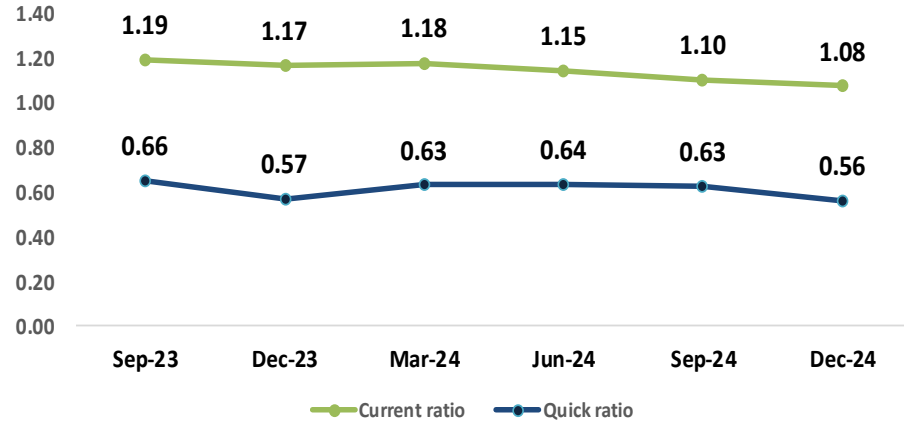


MACFL – Quarterly Ratios

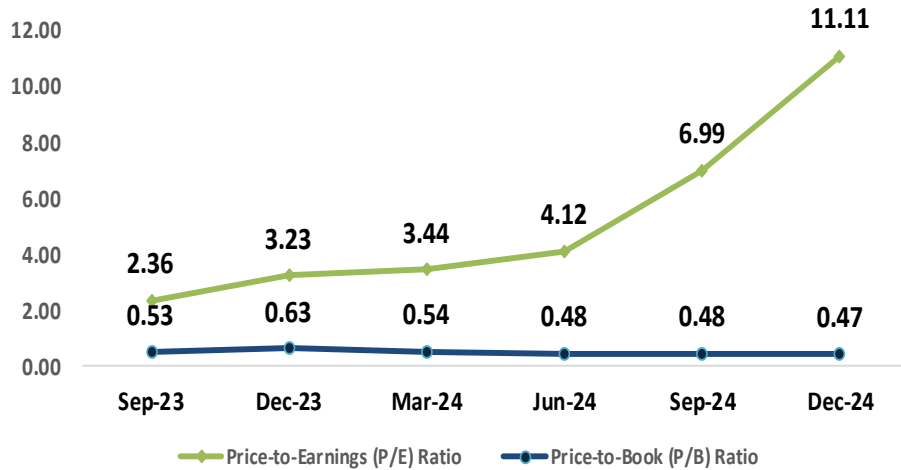
Operating Ratios



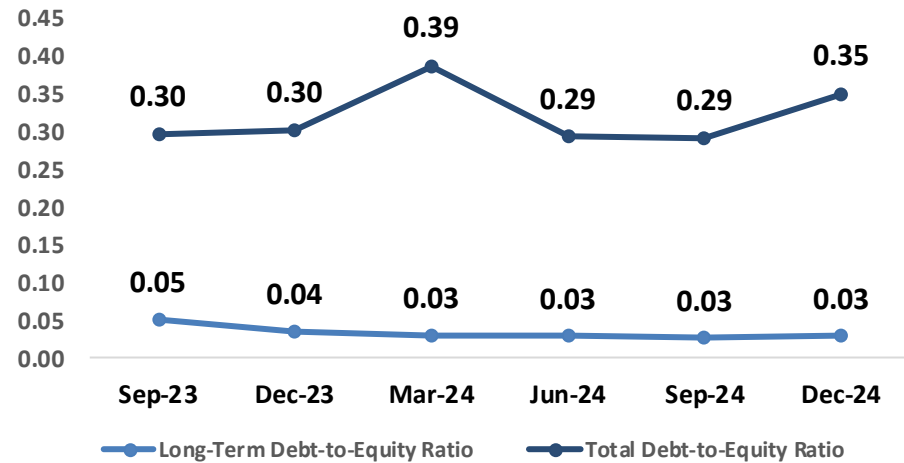
Liquidity Ratios



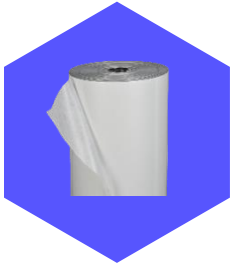
P/E & P/B Ratio



Debt-to-Equity Ratio



Key Areas & Future Outlook



THERMAL EXTRUSION COATING MACHINE

- Strengthening Our Value-Added Product Portfolio
- Pioneering High-Performance Films for Advanced Applications
- Enhancing Film Functionality & Market Potential



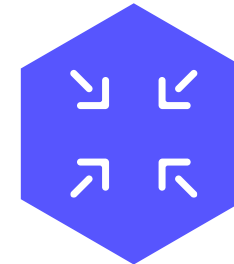
SUPPLY CHAIN

- Geopolitical tensions are easing, improving supply chain conditions.
- Raw material pricing remains a key factor.



ENERGY

- Energy prices remain volatile due to regulations and geopolitical factors.
- Gas price hikes (22.50% in Feb 2025) and supply disruptions are impacting operations, prompting the company to explore alternative power solutions for cost efficiency and reliability.
- The company is exploring energy-efficient solutions, including solar implementation, to mitigate risks.



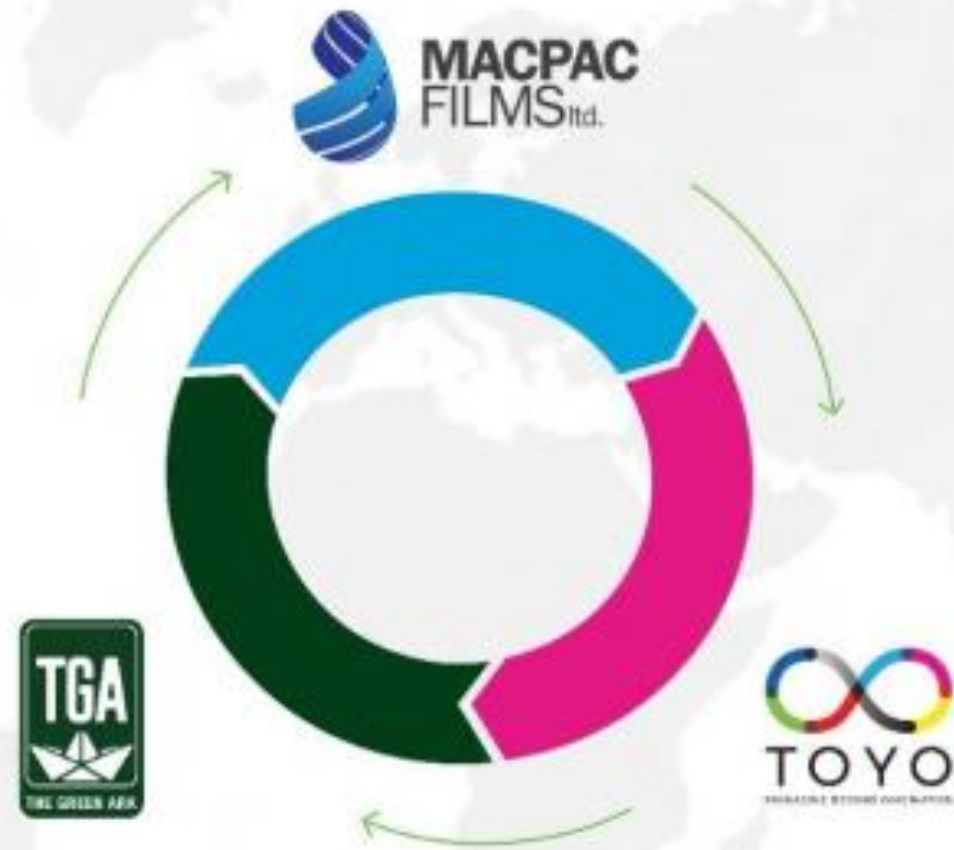
CONSUMER DEMAND

- Shrinkflation in Pakistan is reducing product sizes while keeping prices unchanged.
- Affordability is being impacted as utility costs continue to rise.

Corporate Social Responsibility



Deaf Reach | NA
Schools | Training Centers | Colleges



Global Challenges, Circular Solutions



Preserving Life

Sustainable solutions for everyday essentials



Q & A



**MACPAC
FILMS** Ltd.

Thank you!



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